

FOR IMMEDIATE RELEASE

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## **IGAF WORLDWIDE INDEPENDENT FIRMS BUZZACOTT AND RAICH ENDE & MALTER DEFEAT STIFF COMPETITION TO WIN AIM-LISTED CLIENT**

A joint pitch team from independent IGAF Worldwide member firms Buzzacott (London, UK) and Raich Ende & Malter (New York, NY, USA) have defeated stiff competition from PKF, Mazars, Baker Tilly, Menzies, and Smith & Williamson to win the U.K. and U.S. audit and tax work for AIM-listed IT services company Nexus Management Plc. With estimated fees of £59k (US\$90k), this is an important client win for both firms.

The proposal team was led by Simon Wax of Buzzacott and included Alastair McQuater and Adam Stockwell from Buzzacott and Neal Kilbane from Raich Ende & Malter. Nexus said that they were impressed by the commitment and responsiveness of the proposal team and also by the strength of the IGAF Worldwide relationship, as demonstrated by the attendance of Neal at the final pitch meeting with the audit committee.

### **About Buzzacott**

Buzzacott is a single-office public accounting firm of over 200 staff based in the City of London. Buzzacott's specialist teams have a reputation for delivering a client-focused and professional service to their clients in the charity, professional practices and corporate sectors. Buzzacott has also become well-known for its expertise in servicing private clients and expatriates. To find out more about the firm, visit <http://www.buzzacott.co.uk>.

### **About Raich Ende & Malter**

Raich Ende Malter & Co. is one of the largest registered accounting firms in the New York Metropolitan area, with over 100 employees. The firm provides audit, tax and consulting services fulfilling both corporate and personal services needs, and additionally offers assistance with strategic business and financial planning, mergers and acquisitions planning, transaction support, international expertise for business and personal tax services, and personal trust and estate planning services. To find out more about the firm, visit <http://www.rem-co.com>.

### **About IGAF Worldwide**

IGAF Worldwide is a premier global association of independent accounting firms, comprised of over 140 highly successful independent public accounting firms in over 60 countries. Founded in 1977, IGAF Worldwide provides its independent member firms with tools and resources to help them furnish superior accounting, auditing, and management services to clients around the globe. Through IGAF Worldwide, independent member firms offer the strength and capabilities of a large, worldwide organization with technical depth and geographic reach impossible for a local firm alone. For more information about IGAF Worldwide and the services it offers its independent member firms and their clients, visit the IGAF Worldwide Web site at <http://www.igafworldwide.org>.

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